Job Description

Job Title: Marketing Executive (Field Sales – Female)

Company: Shivay Security Services

Location: [Insert City/Area – e.g., Noida / Delhi NCR]

Job Type: Full-time

Gender Preference: Female candidates preferred

Experience: 0–3 years

Education: 12th Pass / Graduate

Salary: ₹12,000 – ₹20,000 per month + Attractive Incentives

Working Days: 6 Days a Week (Mon–Sat)

About the Company

<u>Shivay Security & Facility Management Services</u> is a fast-growing company in the field of security and facility management, catering to Residential Welfare Associations (RWAs), Schools, Colleges, and Commercial Establishments. We are expanding our outreach and looking for dynamic field marketing professionals to help grow our business.

ॐ Job Role & Responsibilities

- Visit residential societies (RWAs), schools, colleges, and corporate offices to introduce our **security & facility services**.
- Schedule and attend meetings with RWA members, decision-makers, and administrative heads.
- Explain company services, present brochures, and handle queries confidently.
- Collect contact details of decision-makers and maintain a lead sheet.
- Coordinate with the operations team for follow-up on meetings.
- Build and maintain strong relationships with potential clients.
- Maintain records of visits and daily activity reports.
- Help in building business opportunities and onboarding new clients.
- Earn **incentives** on converting meetings into contracts/business.

V Desired Candidate Profile

• Female candidates with good communication and presentation skills.

- Comfortable with **field visits and travel** within the city.
- Confident, polite, and persuasive in conversation.
- Basic understanding of sales/marketing or willingness to learn.
- Should be well-groomed and have a presentable personality.
- Ability to work independently and report daily work updates.

★ Skills Required

- Field Sales / Door-to-Door Marketing
- Hindi speaking (English basics preferred)
- Communication & Interpersonal Skills
- Lead generation and follow-up
- Self-motivated and target-driven

6 Perks & Incentives

- Fixed salary + performance-based **incentives** for each contract signed.
- Travel allowance (if applicable).
- Opportunity for growth into team lead or relationship manager roles.

\C How to Apply

Send your resume or contact us at:

- <u>⊠</u> info@shivaysecurityservices.in
- **=** +919313860005/ +918743860005
- www.shivaysecurityservices.in